

GLOBAL HEALTH
(ASX:GLH)

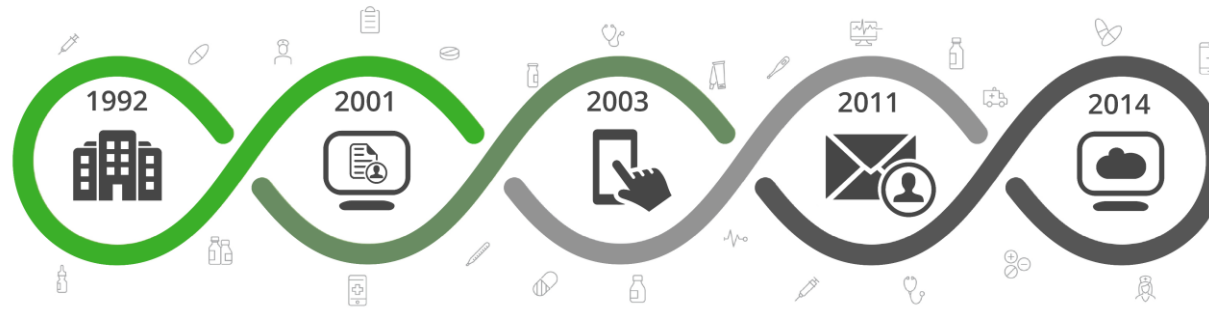


Connected Health Records

Half Year Update

About Global Health

Global Health (ASX: GLH) own, develop and market a suite of software platforms that empower healthcare consumers to better manage their health and wellness by actively engaging with the healthcare ecosystem

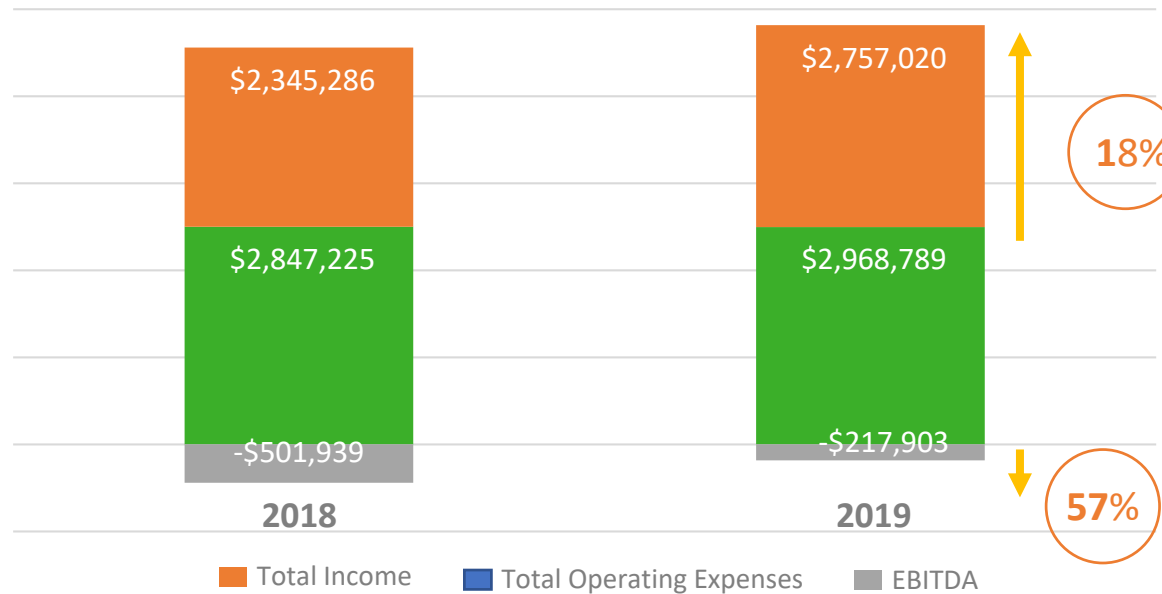


Over 2,000 healthcare organisations use the company's applications across mental health services, hospitals, general practice, specialists, allied health and community health settings.

GLH Board of Directors	
Chairman (Non-Executive)	Steven Pynt
Director (Non-Executive)	Robert Knowles AO
Director (Non-Executive)	Grant Smith
Managing Director / CEO	Mathew Cherian

2019 Half Year December Highlights

Global Health - Financial Performance



2019 Key Notes:

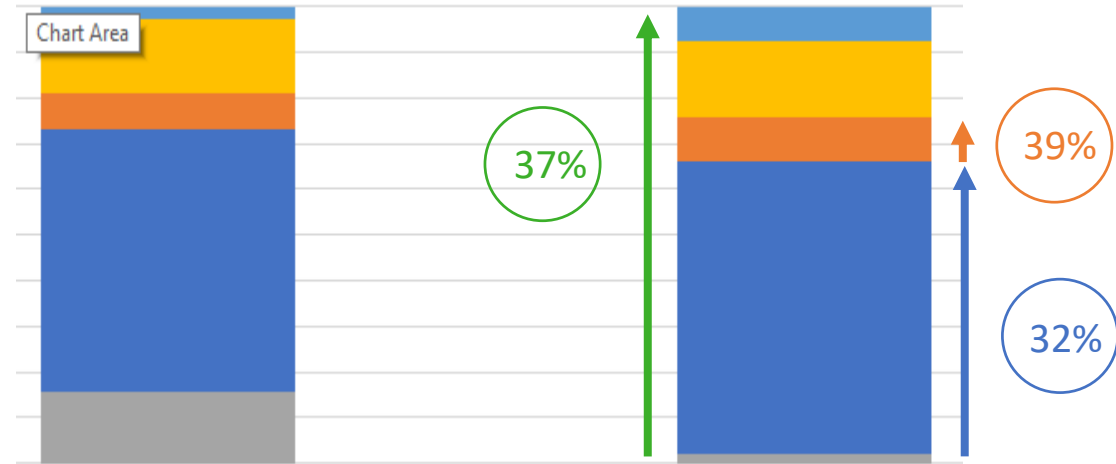
- 18% increase in revenue
- Expenses under control (4% up)
- 57% EBITDA improvement

2019 Half Year December Highlights

2019 Key Notes:

- Expansion fees increased by 39%
- Recurring subscriptions up 32%
- Underlying customer revenue up 37%

Global Health Income Analysis



	Dec-18	Dec-19
Other Revenue and Misc Income	\$65,918	\$211,237
Professional Services	\$377,855	\$459,631
Expansion Fees	\$186,198	\$259,553
Recurring Subscription	\$1,341,442	\$1,764,328
AABS-15	\$371,231	\$58,421



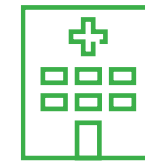
Just some of our clients

GLOBAL HEALTH

Connecting Clinicians and Consumers



Managing over 3 million occasions of service annually



Deployed in over 2,000 healthcare organisations



Used by over 10,000 healthcare providers



Supporting in excess of 1.5 million people

Our future in SaaS

The next generation is a connected healthcare eco-system

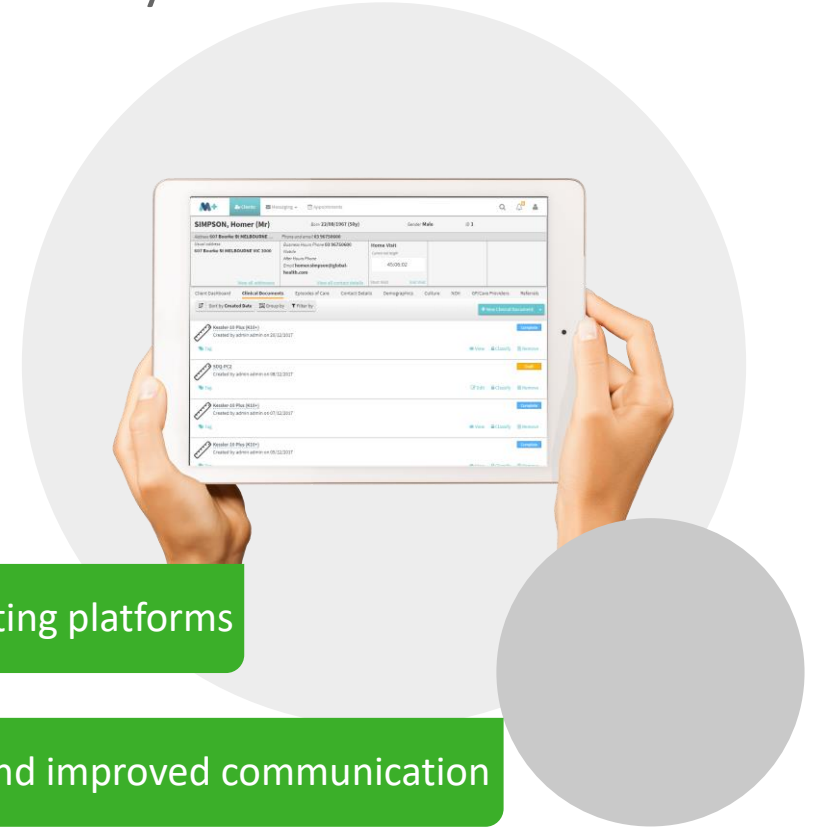
Accessible anytime, anywhere on any device

Easy onboarding for clients

Improving operating efficiencies and patient outcomes

Cloud computing solutions create more flexibility and mobility than on-premise computing platforms







Streamlining time-consuming tasks, giving access to applications with richer features, and improved communication



New business model

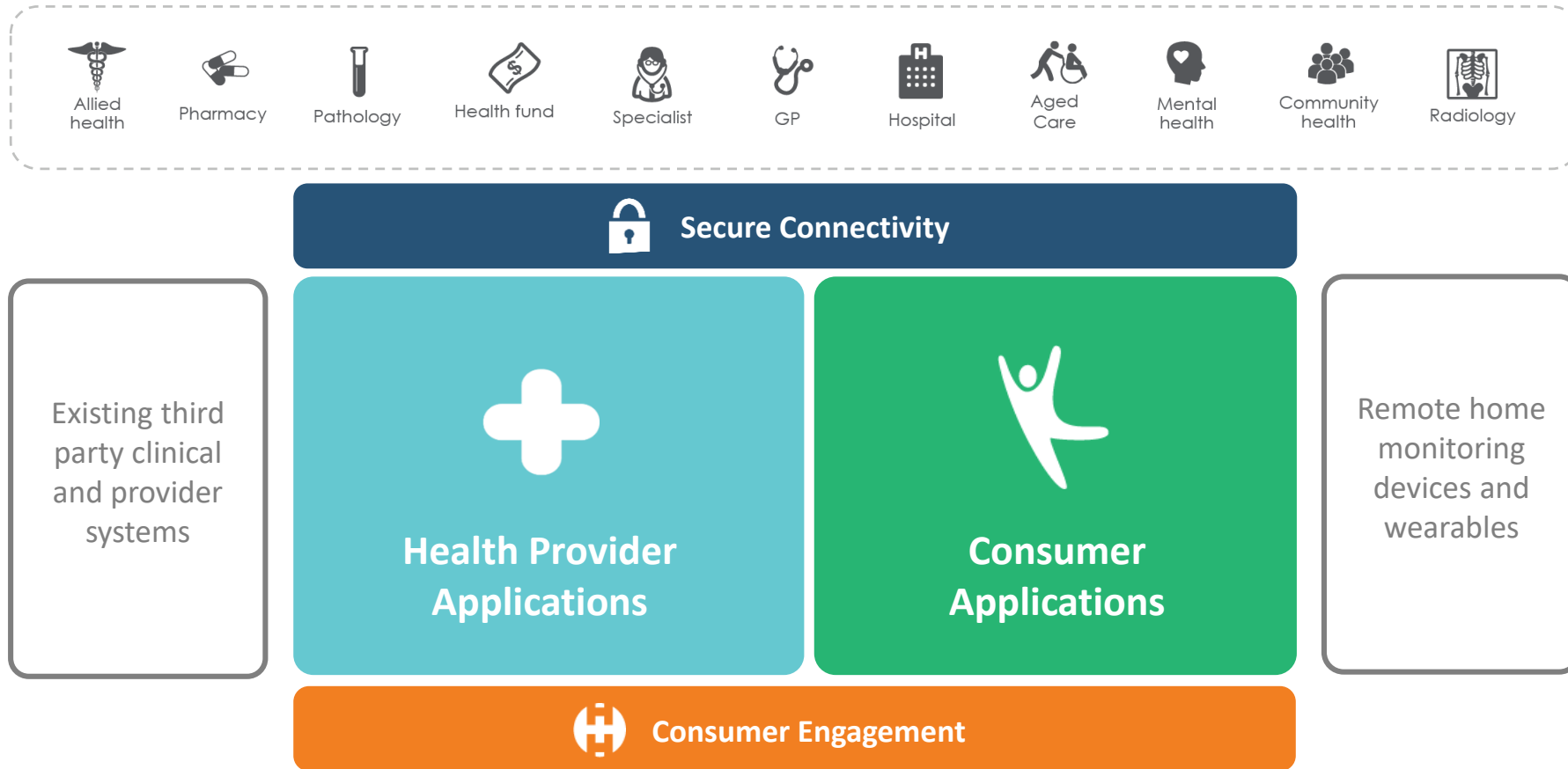
A newly implemented subscription billing system, enables us to better manage the onboarding of customers, and has the option to value add expansion revenue such as patient engagement tools, with SMS, website, online appointments, video conferencing and other metered items.

Our Products & Platforms

Product	Service/Software	Target Customer	Monetisation Model	Solution type
	Multi-disciplinary team-based clinical software	Acute and Community Health Sectors	Software Subscription, transaction fee for add-ons	On premises or managed cloud service
	Clinical and Practice management software	GP, Specialist and Allied Health Sectors	Software Subscription, transaction fee for add-ons	On premises or managed cloud service
	Clinical and Practice management software	All health sectors	SaaS Subscription, transaction fee for add-ons	SaaS
	Secure messaging service	All health sectors and consumers	Freemium, transaction fee	SaaS
	Personal Health Record platform	Consumers	Freemium, Premium add-ons	SaaS
	Digital community platform for providers	All health sectors	SaaS Subscription, transaction fee for add-ons	SaaS

Global Health provider software platforms services over 1.5 million active patients every year and growing!

Our SaaS portfolio connects the health ecosystem



Our SaaS platforms deliver open connectivity for consumers to work with products and providers in their healthcare ecosystem enabling informed decisions throughout their journey.

The medical cost drivers – a global issue

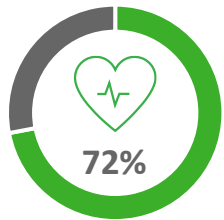


Escalating healthcare costs

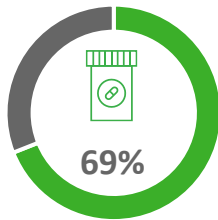
\$467M spent **daily** on healthcare services in Australia

The healthcare industry continues to demand innovation with escalating costs, aging populations and growing incidence of chronic disease such as diabetes, heart disease and mental health.

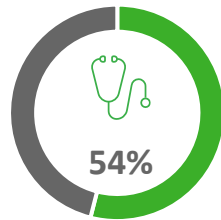
Increase of chronic conditions



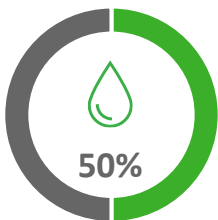
Cardiovascular



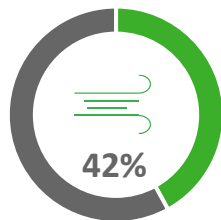
Cancer/Tumour growth



High blood pressure/hypertension



Diabetes



ENT/Lung disorder/Respiratory



Aging population

People aged 65 in 2016 could expect to live another **21 years**

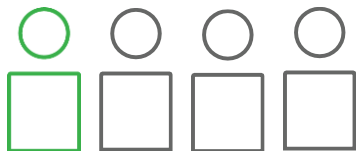


Mental Health impact

Affecting around **45%** of the Australian population in 2015

Our Market Focus

Mental Health, Community Health & Chronic Disease



One in four people worldwide will be affected by a mental or neurological disorder at some point in their lives.



Around 450 million people currently suffer from mental disorders, placing it among the leading causes of ill health and disability.



MasterCare EMR is helping healthcare providers in multidisciplinary roles throughout the connected health ecosystem. Used in government, community health and private practice.

Health systems need to work toward a future in which the collective focus shifts away from a system of sick care
- treating patients after they fall ill -
to one of health, which supports physical and mental well-being, prevention, and early intervention.

Our Aspirations

Consumer Centricity, Connectivity and Patient Engagement

Global Health has a patient centric model of healthcare that connects a variety of specialists and carers with their patients.

Secure data sharing and accessibility to the right information at the right time helps healthcare providers make the best decisions for better patient outcomes.

A connected health record puts the consumer in the centre and connects them with their clinicians and care teams.



Consumer health services

- Open platforms for secure information and data sharing with **ReferralNet**
- Community engagement using **HotHealth**
- Consumer empowerment using **Lifecard**

For every 1 hour spent with patients, nearly 2 hours is spent on documentation.

Our Goal For The Year Ahead...

Protecting and strengthening our core business and preparing for growth from the engaged consumer-centric health ecosystem.

- Extend the reach of our Mental Health Platforms in Australia
- Increasing Software Subscription Revenue through new logo sales and SaaS and Cloud sales
- Considered investments in consumer health services, particularly in connectivity, community engagement and consumer empowerment

www.global-health.com

GLOBAL HEALTH

hot health

Consumer Engagement

HotHealth

A digital engagement tool with a website, video conferencing and online booking capabilities to improve patient engagement.

Life card

Lifecard

A digital Personal Health Record available as an app or online that empowers patients to record, track and measure their health health vitals.

M+

MasterCare+

An innovative and truly modular solution that supports organisations in digitising their services and processes.

ReferralNet

ReferralNet

Integrates with existing clinical software to securely send and receive a range of document types in an HL7 format.

MASTERCARE
EMR

MasterCare EMR

An Electronic Medical Record designed for multidisciplinary and team-based care with an inbuilt Practice Management System to help manage chronic disease.

MASTERCARE
PAS

MasterCare PAS

A scalable Patient Administration System menus for day procedure services, psychiatric to complex multidisciplinary hospitals.

PrimaryClinic

PrimaryClinic

A synchronised medical and practice management software for GPs and Specialists that share the same patient demographic.